Visegrad Fund





CHALLENGES AND OPPORTUNITIES FOR EUROPEAN SPAS: VISEGRAD 4 AND THE WIDER REGION

Romania Ioana Marian

MARCH 26TH 2021

→ ABOUT ME



IOANA MARIAN

Founder



President



Ambassador





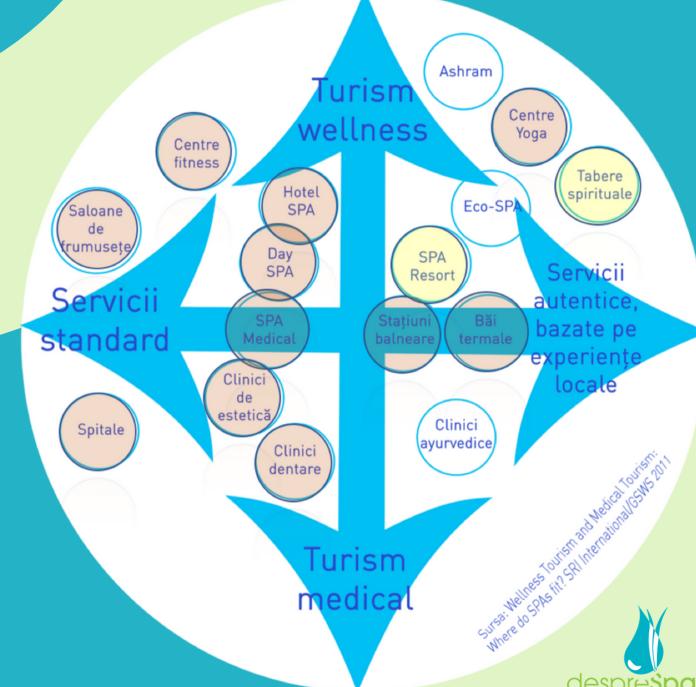
Member 2 Initiatives



ioana.marian@despreSpa.ro

Romania spa & wellness destination





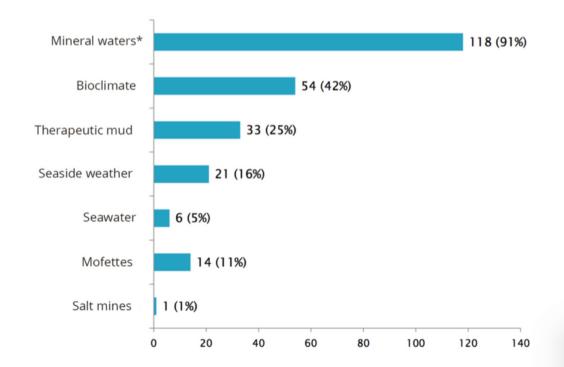
despre**spa**.ro® Spa & Wellness 360°

Today, in Romania

130 balneary treatment facilities in Romania represents up 7,5% of the entire authorized accommodation capacity of Romania:

Natural Cure Factors in Romanian Balneary Treatment Facilities

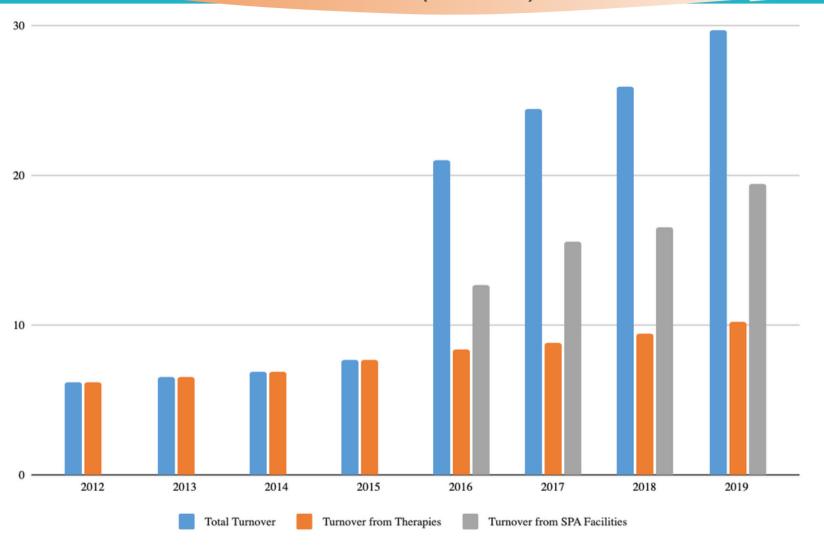
- 10% are four and five star hotels
- 44% are 3 star hotels
- 44% are 2 star hotels
- 2% are 1 star hotels



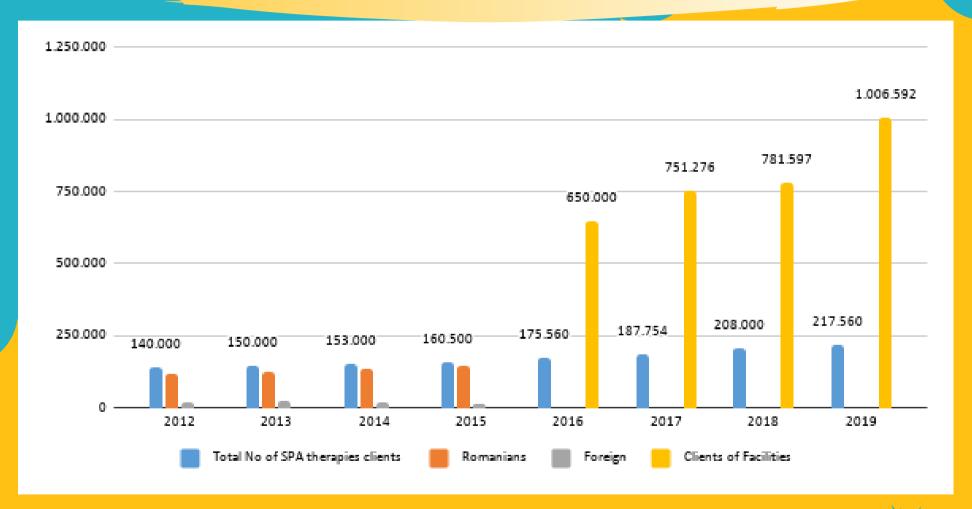
*including thermal and mesothermal waters



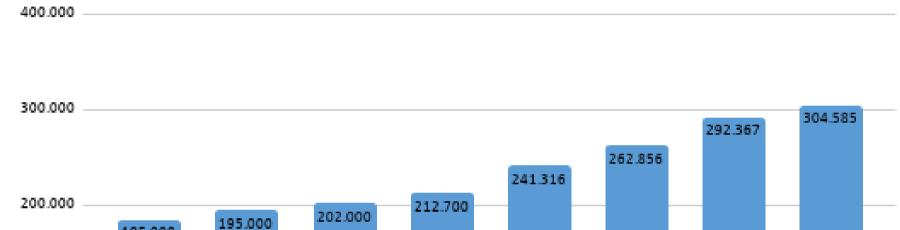
Total T/O SPA Market Romania (MEUR)

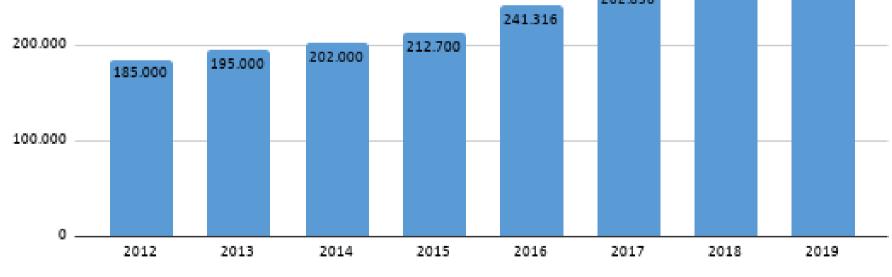


Total No of SPA Clients



Total No of SPA Therapies



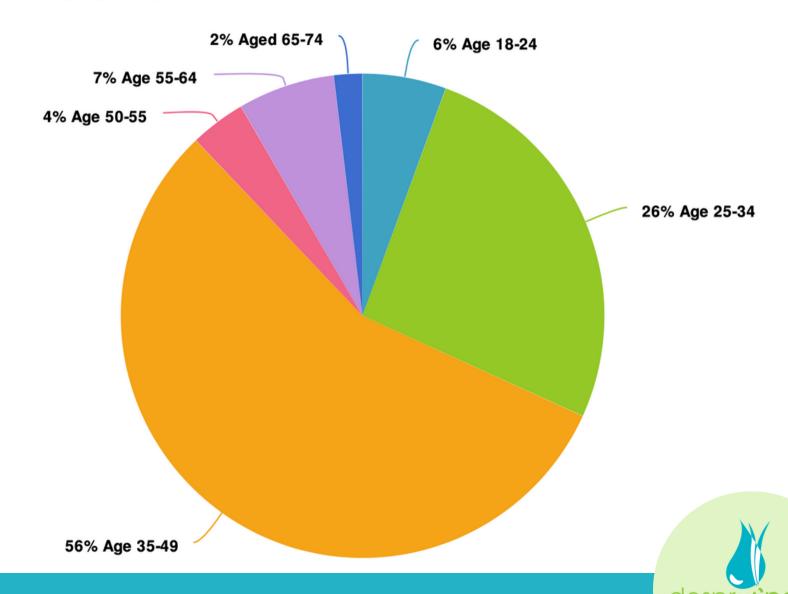




>#LOCKDOWN!

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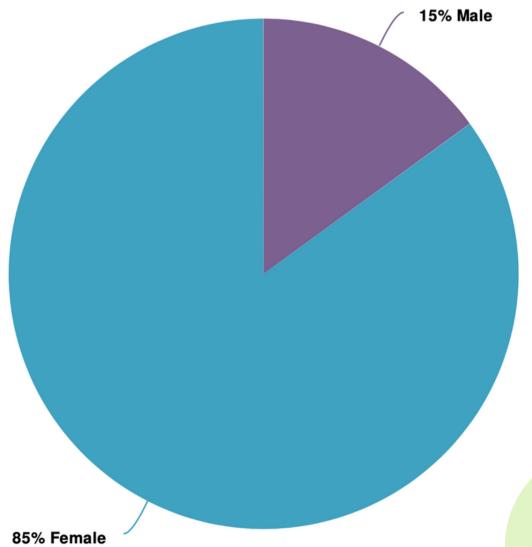
1. What is your age group?



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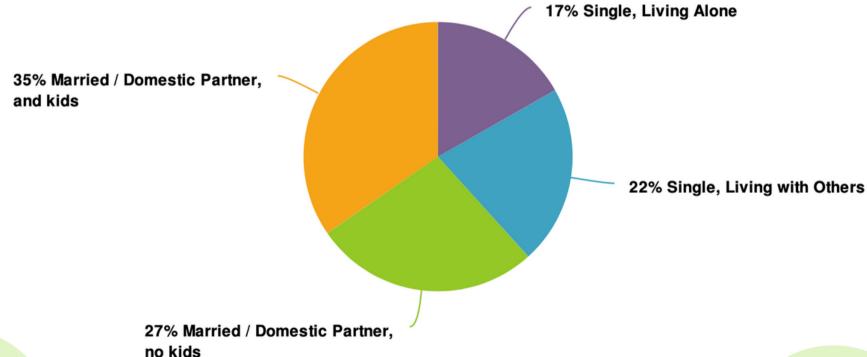








4. Are you?





5. During this global pandemic, how would you rate out of 10 your wellbeing?(1 being extremely low and 10 being extremely high)

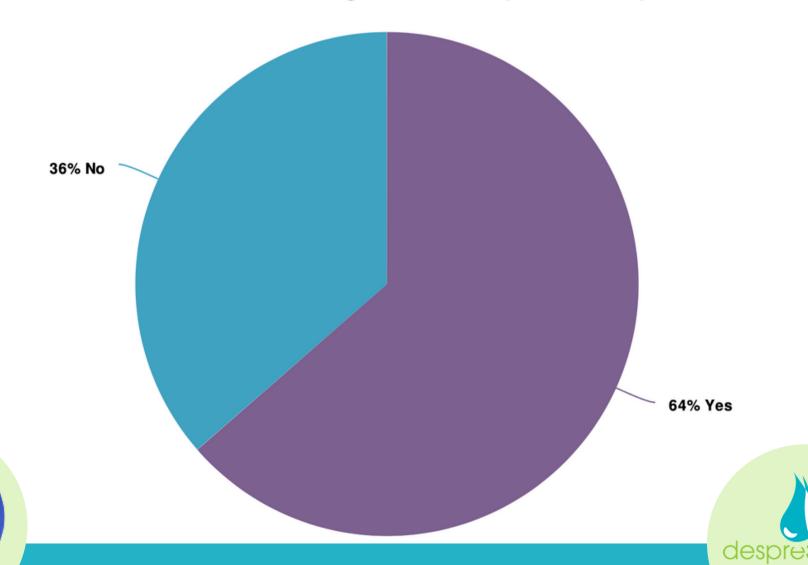
	1	2	3	4	5	6	7	8	9	10	Responses
Overall wellbeing Count Row %	1 0.9%	0 0.0%	3 2.8%	3 2.8%	15 14.0%	12 11.2%	20 18.7%	37 34.6%	13 12.1%	3 2.8%	107
Physical wellbeing Count Row %	1 0.9%	1 0.9%	2 1.9%	9 8.4%	10 9.3%	8 7.5%	23 21.5%	32 29.9%	13 12.1%	8 7.5%	107
Mental wellbeing Count Row %	1 0.9%	0 0.0%	4 3.7%	8 7.5%	9 8.4%	8 7.5%	21 19.6%	26 24.3%	24 22.4%	6 5.6%	107
Social wellbeing Count Row %	1 0.9%	8 7.5%	11 10.3%	13 12.1%	19 17.8%	20 18.7%	11 10.3%	12 11.2%	9 8.4%	3 2.8%	107
Spiritual wellbeing Count Row %	1 0.9%	3 2.8%	4 3.7%	6 5.6%	13 12.1%	9 8.4%	15 14.0%	22 20.6%	25 23.4%	9 8.4%	107
Financial wellbeing Count	2 1.9%	4 3.7%	8 7.5%	4 3.7%	17 15.9%	8 7.5%	19 17.8%	23 21.5%	15 14.0%	7 6.5%	107



Row %

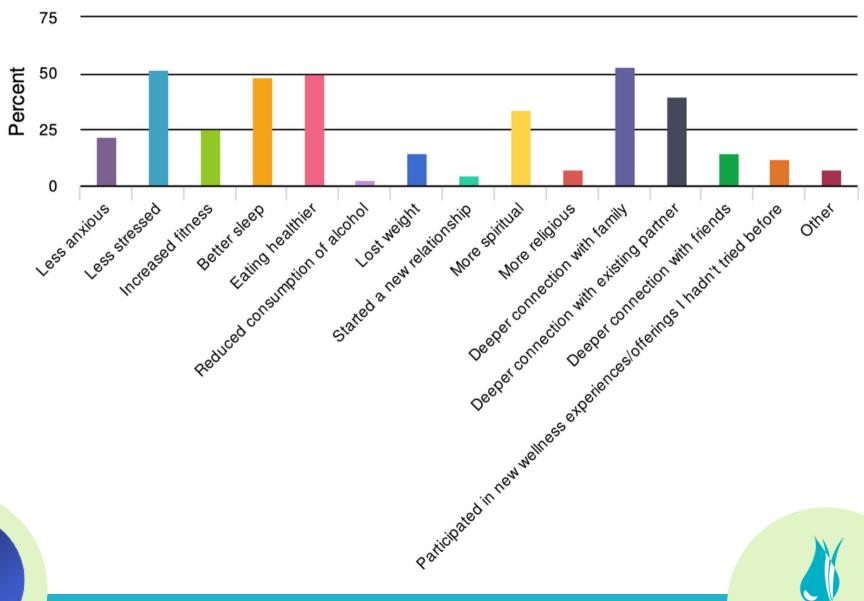


9. Have you found any unexpected benefits to your wellbeing or lifestyle resulting from isolation and new social distancing measures experienced by COVID-19?



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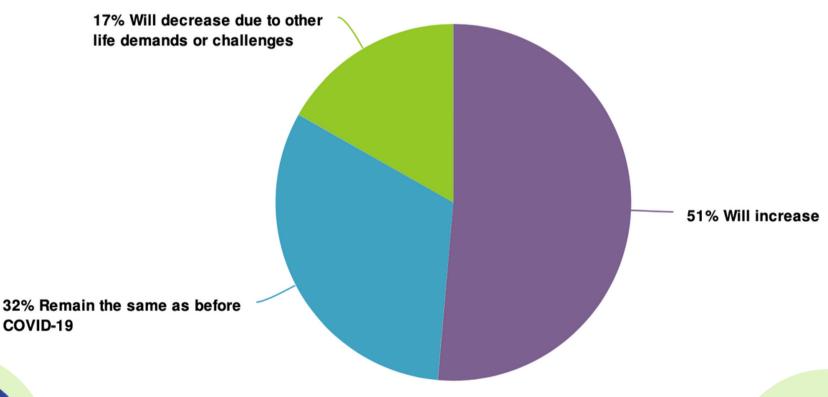
10. If yes, what benefits? (please tick all applicable)





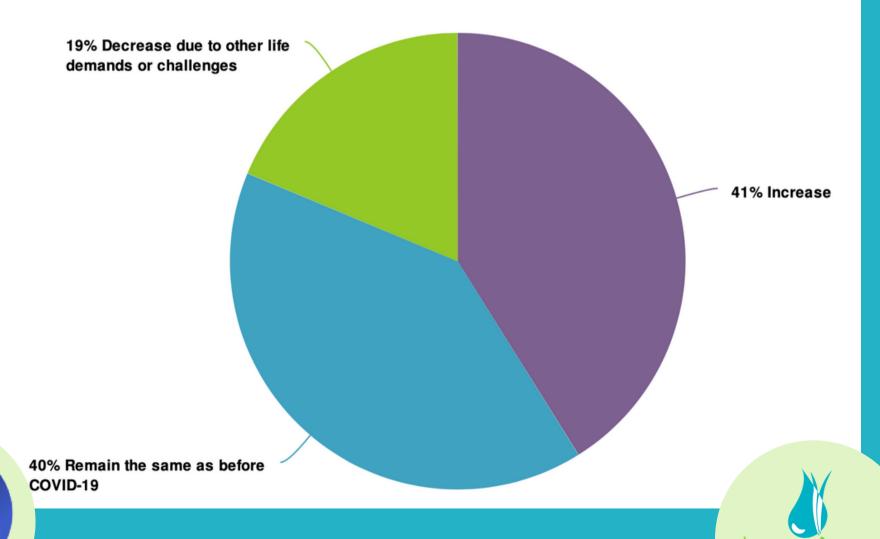


11. When the majority of COVID-19 restrictions are lifted, do you think your focus on your wellbeing





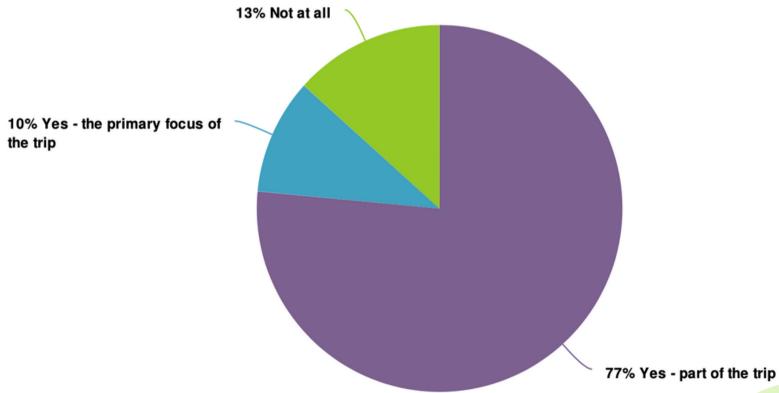
12. When COVID-19 travel restrictions are lifted and travel resumes, will your intention for wellness travel



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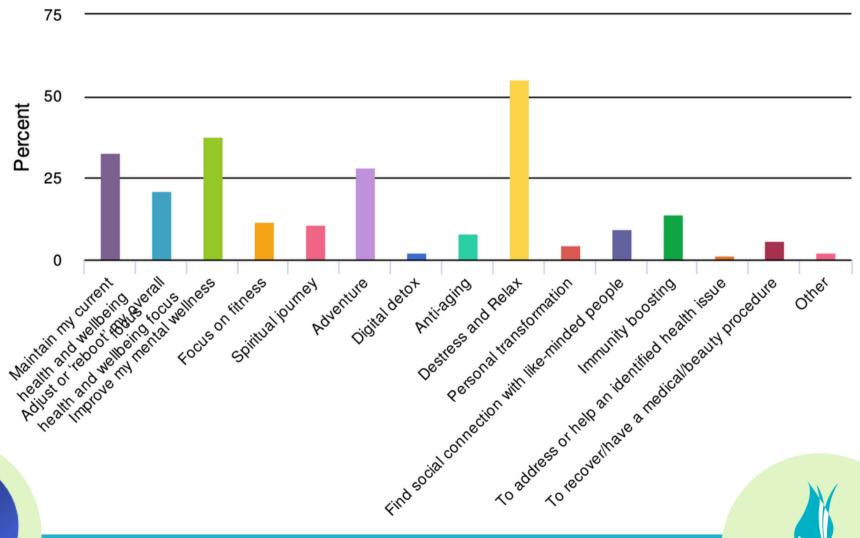
19. Will this leisure trip include a wellness component? (Wellness is defined as something to kickstart, maintain or improve your mental, physical or spiritual wellbeing)





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20. What is the main reason/s for the wellness component or focus of your leisure trip? (pick up to three)

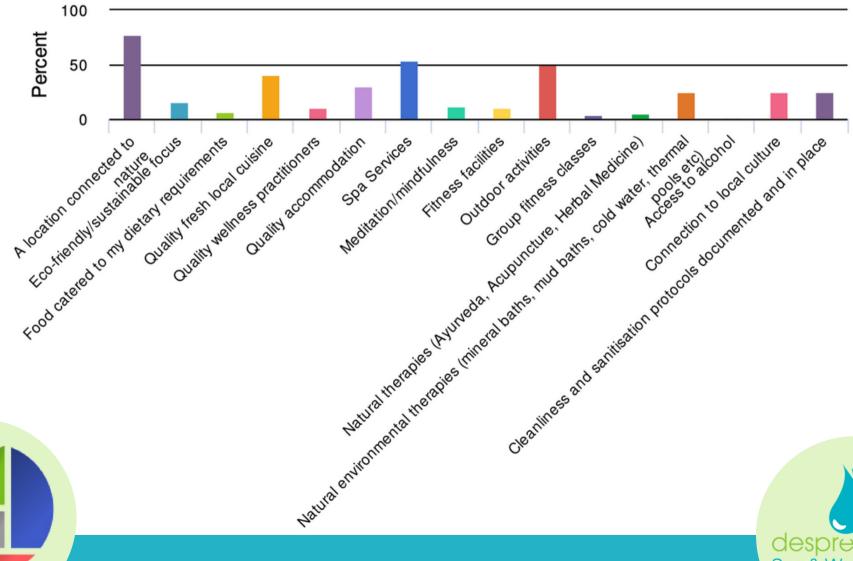




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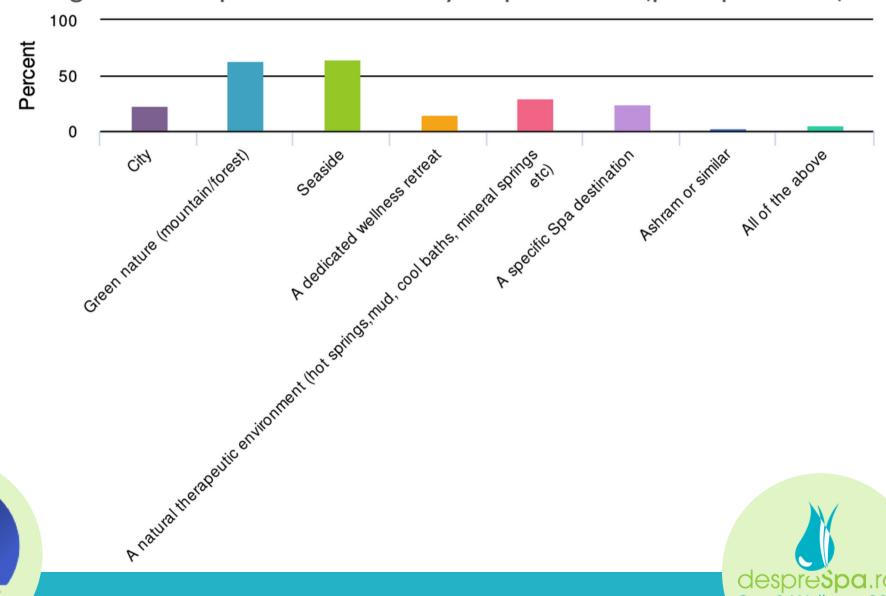
21. What are the top wellness experiences or expectations you are seeking? (pick top 5)





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23. With regard to the specific locations is your preference (pick up to three)







Mentorship Program Spa Managers, Head Spa Therapists 100% free

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PROGRAM

MENTORAT

Spa & Balneo Romania

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Larisa Marinica



Claudiu Sferle



Maria Rendes



THANK YOU!

